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(Securities Code 5809) June 1, 2018

To Shareholders with Voting Rights:

Rentaro Tonoike President & Representative Director TATSUTA Electric Wire & Cable Co., Ltd. 2-3-1 Iwata-cho, Higashiosaka City Osaka, Japan

# NOTICE OF CONVOCATION OF THE 94TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

You are cordially invited to attend the 94th Annual General Meeting of Shareholders of TATSUTA Electric Wire & Cable Co., Ltd. (the "Company"). The meeting will be held for the purposes described below.

If you are unable to attend the meeting, you may exercise your voting rights by one of the following methods. Please review the Reference Documents for the General Meeting of Shareholders (described hereinafter), and cast your vote by 5 p.m. Japan time on Thursday, June 21, 2018.

[Exercise of voting rights by mail]

Please indicate your vote for or against each of the proposals on the enclosed Voting Rights Exercise Form and return the form to the Company to arrive by the designated deadline mentioned above. [Exercise of voting rights by electromagnetic means (via the Internet, etc.)]

Please refer to the [Instructions for Exercise of Voting Rights via the Internet, etc.] on Page 2, access the Company's designated voting website (https://evote.tr.mufg.jp/) and follow the online instructions to submit your vote by the designated deadline mentioned above.

**1. Date and Time:** Friday, June 22, 2018 at 10 a.m. Japan time

2. Place: Third floor main conference room of the Company's head office, located at

2-3-1 Iwata-cho, Higashiosaka City, Osaka, Japan

3. Meeting Agenda:

Matters to be reported: The Business Report, Non-Consolidated Financial Statements, Consolidated

Financial Statements for the Company's 94th Fiscal Year (April 1, 2017 - March 31, 2018) and results of audits by the Accounting Auditor and the Audit and

Supervisory Committee of the Consolidated Financial Statements

Proposals to be resolved:

**Proposal:** Election of Eight (8) Directors (excluding Directors who are Audit and

**Supervisory Committee Members)** 

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- 1. When attending the meeting, please submit the enclosed Voting Rights Exercise Form to the reception desk at the place of the meeting on the day of the meeting.
- 2. Any updates to the Reference Documents for the General Meeting of Shareholders as well as the Business Report, Non-Consolidated Financial Statements and Consolidated Financial Statements will be posted on the Company's website (http://www.tatsuta.co.jp).

## [Instructions for Exercise of Voting Rights via the Internet, etc.]

When voting via the Internet, please be aware of the following matters before voting. If you will be attending the General Meeting of Shareholders, you are not required to follow the procedures for voting by mail (Voting Rights Exercise Form) or via the Internet.

#### 1. Voting website

- (1) Voting via the Internet is available only by accessing the Company's designated voting website (https://evote.tr.mufg.jp/) from a PC, a smartphone, or a mobile phone. (Please note that voting is not available during the hours of 2:00 a.m. and 5:00 a.m. Japan time.)
- (2) Please note that you may not be able to access the designated voting website depending on your Internet operating environment, services under subscription or device model in use.
- (3) The Company will accept votes via the Internet received by 5:00 p.m. Japan time on Thursday, June 21, 2018. You are advised to vote early. Please contact the Help Desk described below if you have any questions.

# 2. Method for voting via the Internet

- (1) On the voting website (https://evote.tr.mufg.jp/), please use the "login ID" and the "temporary password" printed on the Voting Rights Exercise Form, and input your approval or disapproval in accordance with the instructions on the screen.
- (2) Please note that, in order to prevent unauthorized access to the designated website by third party other than shareholders (persons impersonating shareholders) and to prevent the alteration of votes, if you wish to vote via the Internet, we request that you change your "temporary password" to a permanent password on the designated voting website.

# 3. Handling of duplicate voting

- (1) If you vote both by mail on the Voting Rights Exercise Form and via the Internet, only your vote placed via the Internet will be valid.
- (2) If you submit your vote multiple times via the Internet, only the last vote will be valid.

#### 4. Costs associated with accessing the voting website

All costs associated with accessing the voting website via a PC, a smartphone or a mobile phone (including internet connection fees and communication fees) are to be borne by shareholders.

For questions regarding the system and other IT matters

Securities Agency Division (Help Desk)

Mitsubishi UFJ Trust and Banking Corporation

Phone: 0120-173-027 (9:00 a.m. - 9:00 p.m., Japan Time; toll free only in Japan)

#### [Voting platform (for institutional investors)]

Nominal shareholders (including standing proxies) such as trust custody banks may make prior application to use the electronic voting platform operated by ICJ, Inc.

# **Business Report**

(April 1, 2017 - March 31, 2018)

## 1. Overview of the Company Group

#### (1) Business Progress and Results

The Japanese economy during the fiscal year under review gradually recovered, as improvements in corporate earnings and the employment environment were seen. When looking overseas, economy gradually recovered as a whole, despite some risk factors such as the policy trends in the U.S., concern about the economic slowdown in China and the situation in North Korea. As for natural resource prices, oil prices were generally on the uptrend. Domestic quotation prices for copper were on an upward trend as a whole and the average price for the period exceeded the level of the previous fiscal year.

During this period, demand for copper wire within Japan were generally firm, roughly on par with that of the previous fiscal year. With respect to the electronic materials segment, demand for functional films, our flagship product, significantly increased from the previous fiscal year, despite sharp fluctuation during the period.

Under these circumstances, the Group continued to steadily promote various efforts to strengthen its business foundation including improvement of efficiency in business operations, a shift toward high value-added products and the development of new and peripheral businesses, while taking all possible measures to ensure provision of functional film products. As a result, net sales for the current fiscal year were 55,194 million yen (up 12.4% from the previous fiscal year), operating income was 5,047 million yen (up 17.7% from the previous fiscal year), ordinary income was 5,219 million yen (up 19.5% from the previous fiscal year), and profit attributable to owners of parent was 3,677 million yen (up 10.6% from the previous fiscal year).

An overview of the Group's business performance by segment is as follows:

#### [Electric Wire and Cable Business]

Net sales for the electric wire and cable business were 32,621 million yen (up 14.6% from the previous fiscal year) mainly due to the market price of copper remaining at a higher level compared with the previous year, whereas operating income was 949 million yen (down 21.2% from the previous fiscal year) owing mainly to the impacts of rises in prices of petrochemicals and freight cost and an increase in depreciation.

#### [Electronic Materials Business]

Net sales of the electronic materials business were 20,902 million yen (up 10.2% from the previous fiscal year) and operating income was 4,808 million yen (up 35.1% from the previous fiscal year) mainly due to a significant year-on-year increase in sales of functional films for mobile terminals caused by a temporary surge in demand for new-model smartphones.

#### [Other Businesses]

Net sales for this segment were 1,703 million yen (up 0.1% from the previous fiscal year) and operating income was 52 million yen (down 51.8% from the previous fiscal year) in spite of an increase in revenue from the environmental analysis business, due in part to a change in the sales mix, as represented by a decrease in revenue from the optical components business.

(Millions of yen, unless otherwise stated)

Segment	The 93rd fiscal year ended March 31, 2017		The 94th fisca March 3 (fiscal year u	Changes from the previous	
	Net sales	Composition	Net sales	Composition	fiscal year (%)
Electric Wire and Cable Business	28,466	58.0%	32,621	59.1%	14.6%
Electronic Materials Business	18,974	38.6%	20,902	37.9%	10.2%
Other Businesses	1,701	3.5%	1,703	3.1%	0.1%
Adjustment	(28)	(0.1)%	(33)	(0.1)%	18.3%
Total	49,114	100.0%	55,194	100.0%	12.4%

#### (2) Issues to Be Addressed

The Japanese economy is expected to recover gradually during the next term, mainly due to the implementation of economic measures and monetary easing by the Bank of Japan.

Amid this situation, in the wire and cable business sector in Japan, private capital expenditures are expected to increase gradually and an increase in demand is anticipated toward the full-scale commencement of preparation for the Tokyo Olympics and urban redevelopment projects. In addition, with regards to the functional films business, while growth of the entire market of smartphones and other mobile terminals will slow, change in the product mix is expected to continue due to sophistication of functions.

Under these circumstances, in the electric wire and cable business, domestic equipment wire and cable business and functional films business, etc., which are for-profit businesses, the Group will strive to establish a system to boost the production of high-functional products and reduce costs through achieving greater efficiency and investment effect; while in the overseas equipment wire and cable business, a midto long-term development business, strengthen sales system in line with the rise in demand for local robot manufacturers in China; and in the paste business and medical equipment materials business, which are for-growth businesses, promote development of new products including semiconductor packaging-related paste and high-performance hybrid tubes, all in accordance with the Medium- to Long-Term Management Strategies.

The Company's Basic Management Policy and the Medium- to Long-Term Management Strategies are as described hereinafter.

We would appreciate your continuous, warm understanding and support of our efforts.

#### 1. Basic Management Policy of the Group

The basic management policy of the Group is:

- Based on our core businesses of electric wire/cable and electronic materials and with overwhelming vitality and speed, we will continuously and proactively take up the development of businesses that will lead the next generation. At the same time, we will also promote consolidated management that is both highly conscientious and transparent, so that we may create sustainable growth and improve medium- to long-term corporate value, and
- Consider global environmental problems while providing products and services with characteristics
  that will meet customer needs and thus also contribute to the sustainable growth and development of
  society.

# 2. Medium- to Long-Term Management Strategies of the Group

# 1) 2025 Long-Term Vision

Our goal is to achieve net sales of 100 billion yen and operating income of 10 billion yen in the fiscal year ending March 31, 2026. We will explore the frontiers of electric wire and electronic materials with the aim of becoming a niche top supplier that provides unique cutting-edge parts and materials.

To this end, we will actively invest in the fields which are expected to achieve market expansion, namely, conductive paste and medical equipment parts & materials, in pursuit of growth. For other existing business fields, we will implement strategies such as promoting investment to help enhance efficiency and shifting our operational focus to high margin products to pursue the optimization of profit earning.

2) Medium-Term Management Plan for fiscal year ending March 31, 2018 through fiscal year ending March 31, 2020

While focusing on the establishment of the foundation to attain the 2025 Long-Term Vision, we aim to achieve net sales of 58.0 billion yen and operating income of 5.4 billion yen for the fiscal year ending March 31, 2020.

# **Reference Documents for the General Meeting of Shareholders**

Proposals and references

# Proposal: Election of Eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members)

The terms of office of all eight (8) Directors (excluding Directors who are Audit and Supervisory Committee Members; hereinafter the same shall apply in this Proposal) will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of eight (8) Directors is proposed.

The Company's Audit and Supervisory Committee has the opinion that it is appropriate to elect the candidates for Directors in view of realizing the Company's sustainable growth and mid- and long-term improvement of its corporate value.

The candidates for Director are as follows.

Candidate No.	Name (date of birth)	(	Career summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
1	Rentaro Tonoike (September 6, 1953)	April 1978 April 2000 April 2008 April 2010 June 2012 June 2014 June 2015 Significant con-	Joined Nippon Mining Co. Head of Administrative Office, Metals Division, Nippon Mining & Metals Co., Ltd. Executive Officer and Manager of Business Planning Division, in charge of planning, Nippon Mining & Metals Co., Ltd. Executive Officer and Manager of Planning No. 1 Division, JX Holdings Inc. Director and Senior Executive Officer, in charge of Planning No. 1 Division, JX Holdings Inc. Director and Senior Executive Officer, in charge of Planning No. 1 Division and Planning No. 2 Division, JX Holdings Inc. President and Representative Director of the Company (to present)	43,900 shares
		assumes duties a	or Director as Representative Director and President and Executive rience in relation to the management and supervisory	
	business companies (r for Director since the	efer to the above Company considerations of the company consideration of the consideration	e for his career summary, etc.). He is nominated as a ders that he is needed for the supervision and decision of the business of the Group.	a candidate

	April 1980 October 2003 April 2004	Joined Nippon Mining Co. Executive Officer and Vice Plant Manager of Kurami Works, Nikko Metal Manufacturing	Company held
	April 2004	Co., Ltd.	
	11pm 200.	Plant Manager of Kurami Works, Nikko Metal Manufacturing Co., Ltd.	
	April 2006	Associate Director of Nippon Mining & Metals Co., Ltd.	
	April 2008	General Manager of Nippon Mining & Metals (Suzhou) Co., Ltd.	
	April 2011	Executive Advisor and Head of Overseas Business Project Office of the Company	
	June 2011	Director (to present) and Executive Officer of the Company	
	April 2012	General Manager of Osaka Works, Production Planning & Administration Division, Electric Wire & Cable Group of	
Kiyoaki Nishikawa (October 20, 1955)	May 2012	the Company Manager of Production Management Section, Production Planning & Administration Division, Electric Wire & Cable Group of the Company	19,400 shares
	June 2013	Senior Executive Officer (to present) Deputy General Manager of Electric Wire & Cable Group of the Company	
	July 2014	General Manager of Technical Group of the Company	
	June 2015	General Manager of Electric Wire & Cable Group of the Company (to present)	
	April 2016	In charge of Intellectual Property Department, IT Department, Facilities Engineering Department, and Educational and Training Center of the Company (to present)	
	Significant conc	urrent positions	

Mr. Kiyoaki Nishikawa assumes duties as Director and Senior Executive Officer with a wealth of knowledge and experience in relation to electric wire & cable business (refer to the above for his career summary and responsibilities, etc.). He is nominated as a candidate for Director since the Company considers that he is needed for the supervision and decision-making of the Board of Directors and the execution of the business of the Group.

Candidate No.	Name (date of birth)		eer summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
		April 1983 July 2005	Joined the Company General Manager of Manufacturing Department, Fukuchiyama Works (currently, Kyoto Works) of the Company	1 3
		February 2007	General Manager of Manufacturing Department, Osaka Works of the Company	
		December 2007	General Manager of Osaka Works of the Company	
		June 2008	Executive Officer of the Company	
		April 2010	General Manager of Research & Development Group of the Company	
		June 2010	Director of the Company (to present) In charge of Production Planning & Administration Division, Electric Wire & Cable Group of the Company	
	Yasuhiko Takahashi	July 2011	General Manager of Technical Group of the Company	23,800
(January 18, 1956)	June 2013	Vice President of Changzhou TATSUTA Chugoku Electric Wire & Cable Co., Ltd.	shares	
3		June 2014	President of Changzhou TATSUTA Chugoku Electric Wire & Cable Co., Ltd.	
		June 2015	Senior Executive Officer of the Company (to present) General Manager of Appliance Wiring	
			Division of the Company Chairman of Changzhou TATSUTA	
			Chairman of Changzhou 1A13C1A Chugoku Electric Wire & Cable Co., Ltd. (to present)	
		April 2016	General Manager of Appliance Wiring Group (to present)	
		Significant concu		
			ngzhou TATSUTA Chugoku Electric Wire &	

Mr. Yasuhiko Takahashi assumes duties as Director and Senior Executive Officer with a wealth of knowledge and experience in relation to electric wire & cable business (refer to the above for his career summary and responsibilities, etc.). He is nominated as a candidate for Director since the Company considers that he is needed for the supervision and decision-making of the Board of Directors and the execution of the business of the Group.

Candidate No.	Name (date of birth)		Career summary, positions, responsibilities, and significant concurrent positions	Number of shares of the
		April 1980 May 2007  April 2009  June 2009 April 2010  July 2010  May 2011  June 2011  June 2013  June 2015  April 2016	· · · · · · · · · · · · · · · · · · ·	shares of the Company held  24,300 shares
		Significant co	encurrent positions	

Mr. Tetsuya Shibata assumes duties as Director and Senior Executive Officer with a wealth of knowledge and experience in relation to planning and administrative work (refer to the above for his career summary and responsibilities, etc.). He is nominated as a candidate for Director since the Company considers that he is needed for the supervision and decision-making of the Board of Directors and the execution of the business of the Group.

Candidate	Name	Ca	reer summary, positions, responsibilities,	Number of shares of the
No.	(date of birth)		and significant concurrent positions	Company held
Candidate No.	(date of birth)	April 1980 April 2006 June 2008 April 2009 June 2009 July 2011 June 2012	Joined Nippon Mining Co. Seconded to the Company Deputy General Manager of Telecommunication Business Department, Communication & Electric Wire Business Division of the Company General Manager of Telecommunication Business Department, Communication Business Department, Communication Business Department, Communication & Electric Wire Division of the Company Counselor of the Company Executive Officer of the Company Sales General Manager of Photo-Electronics Project Office of the Company Deputy General Manager of Photo-Electronics Project Office of the Company	shares of the Company held
5	Masato Tsuji (March 11, 1958)	January 2013 April 2013	Deputy General Manager of Management Office, Electronic Materials & System Equipment Group of the Company General Manager of TATSUTA Technical Center of the Company	20,600 shares
		June 2013	General Manager of Planning & Coordination Department, Electronic Materials & System Equipment Group of the Company	
		June 2015	Director of the Company (to present) Senior Executive Officer of the Company (to present) General Manager of Electronic Materials & System Equipment Group of the Company (to present)	
	D f	Significant conc		

Mr. Masato Tsuji assumes duties as Director and Senior Executive Officer with a wealth of knowledge and experience in relation to the electronic materials business (refer to the above for his career summary and responsibilities, etc.). He is nominated as a candidate for Director since the Company considers that he is needed for the supervision and decision-making of the Board of Directors and the execution of the business of the Group.

Candidate No.	Name (date of birth)	Ca	reer summary, positions, responsibilities, and significant concurrent positions	Number of shares of the
110.	(date of offili)			Company held
	Kenzo Ide (August 31, 1962)	April 1985 April 2008 April 2010 July 2010 June 2013 June 2016	Joined the Company Seconded to TATSUTA System Electronics Co., Ltd. Deputy General Manager of Bonding Wire Division, Electronic Materials & System Equipment Group of the Company General Manager of Bonding Wire Division, Electronic Materials & System Equipment Group of the Company (to present) Executive Officer of the Company Director of the Company (to present) Senior Executive Officer of the Company (to present) Deputy General Manager of Electronic Materials & System Equipment Group of the Company (to present)	10,000 shares
		Significant conc		
	and experience in rela summary and respons	es duties as Direct tion to the electro ibilities, etc.). He eded for the super	or and Senior Executive Officer with a wealth of k nic materials business (refer to the above for his ca is nominated as a candidate for Director since the rvision and decision-making of the Board of Direct	reer Company
7	Shohei Morimoto (November 16, 1965)	April 1988 April 2002 July 2010 October 2011 June 2013 June 2016 Significant cond-	Joined the Company Seconded to TATSUTA System Electronics Co., Ltd. General Manager of Functional Materials Division, Electronic Materials & System Equipment Group of the Company (to present) General Manager of Technology Development Center, Electronic Materials & System Equipment Group of the Company Executive Officer of the Company Director (to present) Senior Executive Officer (to present) Deputy General Manager of Electronic Materials & System Equipment Group of the Company (to present)	8,900 shares
	knowledge and experi career summary and re	assumes duties as ence in relation to esponsibilities, etc at he is needed fo	s Director and Senior Executive Officer with a wear to the electronic materials business (refer to the above.). He is nominated as a candidate for Director singress the supervision and decision-making of the Boar	ve for his ce the

Candidate	Name	Care	er summary, positions, responsibilities,	Number of shares of the
No.	(date of birth)	a	and significant concurrent positions	Company held
8	Hiroshi Maeyama (August 7, 1960)	April 1983 April 2010 June 2012 April 2014 June 2015 April 2016 May 2016 June 2016	Joined Nippon Mining Co.  Manager of General Affairs Division, JX Nippon Mining & Metals Corp. Deputy Manager of Isohara Works, JX Nippon Mining & Metals Corp. Director and Senior Executive Officer of JX Metals Precision Technology Co., Ltd. Executive Officer of the Company General Manager, in charge of general affairs and human resources, General Affairs Division of the Company General Manager of Administration and Human Resources Department of the Company (to present) President and Representative Director of TATSUTA Welfare Service Co., Ltd. (to present) Director (to present) Senior Executive Officer (to present) In charge of Administration and Human Resources Department, and Environment & Safety Administration Department of the	7,800 shares
		September 2016	Company In charge of Administration and Human Resources Department, Environment & Safety Administration Department, and ISO Office of the Company (to present)	
		Significant concurrent positions President and Representative Director of TATSUTA Welfare Service Co., Ltd.		

Company considers that he is needed for the supervision and decision-making of the Board of Directors

and the execution of the business of the Group.

(Note) The Company does not have any special interest with the candidates for Director.

END